<u>Financial Information</u> > <u>Press Release</u> > 2nd Quarter 2006

July 20th, 2006.

SELECTED INCOME STATEMENT DATA (1)			
	Quarter ended June 30th		
	2006	2005	% CHG
NET SALES	\$6,240	\$5,743	9
OPERATING PROFIT	1,636	1,446	13
INTEGRAL FINANCING COST	158	393	(60)
EXTRAORDINARY CHARGES	109	-	
NET INCOME BEFORE TAXES AND PTU	1,369	1,053	30
NET INCOME	856	650	32
EARNINGS PER SHARE (PESOS)	0.74	0.56	32
EBITDA	1,962	1,779	10

Results for the second quarter in Kimberly Clark de México (KCM) were very strong, posting real and increasing growth rates year over year in sales, operating profit and net income. For the sixteenth consecutive quarter, we are reporting net sales growth in real terms, as well as in operating profit for the ninth consecutive quarter. The growth in units sold was greater than 8%, driven mainly by the superior performance of the consumer products which grew close to 11% year over year. Industrial products domestic volume for the quarter was slightly below that of one year ago, but grew significantly in export sales. Price and mix improved overall in both consumer and industrial products. Export sales volume was strong with prices slightly below those of one year ago.

We continue to be affected by strong cost increases in our inputs, particularly in those related to natural gas and oil, as well as in energy and pulp. Despite the foregoing, and as a result of the incremental operating volumes, the continuous cost saving programs implemented (and in place throughout the company), and the improved price and mix in Consumer Products sales, operating profit growth exceeded that of sales growth year over year. The operating profit margin was 26 percent, a 100 basis point improvement over one year ago. During the second quarter we no longer felt the impact of the appreciation of the exchange rate on a long foreign exchange derivatives' position, thereby significantly reducing the integral cost of financing and which drove net income improvement to be above the operating profit improvement year over year, once having booked an extraordinary charge of \$109 million associated with the shut down of unproductive assets in the printing and writing paper division.

During the quarter, the Consumer Products business (PROCON), accounting for 73 percent of sales and 81 percent of EBITDA, had a very good quarter. Market unit volume grew close to 11 percent in virtually all products, but primarily in its two leading products: disposable diapers and bathroom tissue. Product prices and mix were 1 percent higher than one year ago, thereby permitting for the improvement of PROCON's operating margin to almost 29 percent.

The writing and printing papers business continues to turn around the negative trend shown in the third, and particularly, the fourth quarter of 2005, and improved on the progress realized during the first quarter of 2006. Over 6 million tons of productive capacities in both the U.S. and Canada have been shut down over the last two years, improving the supply demand equation and permitting certain price recovery. Simultaneously, the U.S. Government has imposed countervailing duties to notebooks imported from Asia. As a result of all the above, KCM exported during the quarter over one million one hundred thousand boxes of notebooks to the U.S. Still, comparisons against the very strong first half of last year in this business remain difficult.

The quality of earnings continues to be high, as is reflected in the financial position. As of June 30th, 2006 we ended with cash of \$1,878 million pesos after having invested \$1,104 million (\$845 million in CAPEX and \$259 million in stock repurchases); as well as having paid out cash dividends for \$2,626 million during the last twelve months. Working capital management continues to improve as days receivables outstanding were reduced from 73 to 70 days year over year.

Under generally accepted accounting principles in the U.S. (USGAAP), results for the quarter were as follows: Net Sales of \$558 million, 10% higher than the prior year; Operating Profit of \$145 million, 6 percent more than the previous year; and, Net Income of \$87 million, 34 percent above last year. The breakdown of Net Sales and EBITDA by Business Group for the second quarter of 2006 are as follows:

Consolidated Income Statements (1) Six months ended June 30th, 2006 and 2005					
		2006	%	2005	%
	Net Sales	11,929		10,994	
	Cost of Sales	<u>7,326</u>		6,853	
	Gross Profit	4,603	39	4,141	38
Operati	ng Expenses	1,654		1,507	
Ope	erating Profit	2,949	25	2,634	24
Integral Fire	nancing Cost	384		479	
Extraordi	nary charges	<u>109</u>		_0	
Income before	re Provisions	2,456		2,155	
Income Tax & Employee P	rofit Sharing	<u>846</u>		<u>836</u>	
	Net Income	1,610	13	1,319	12
Earnings per S	Share (pesos)	1.39		1.13	
	EBITDA	3,598		3,300	
Share Buyback Program	Ţ,		Ţ.		
			2006		2005
Repurchased Shares durin	g the quarter		2,973,700		8,496,200
Consolidated Financial Statement (1) as of June 30th, 2006 and 2005					
			2006		2005
	Assets				
	Cash		1,878		1,490
Accounts and Documents	Receivable		5,550		5,308
	Inventories		2,104		1,917
Property, Plant and	l Equipment		<u>16,125</u>		<u>17,390</u>
	Total Assets		25,657		26,105
Liabilities and Consolidated St	ockholders'				

	Bank loans	102	100
	Derivative instruments	283	322
	Suppliers	2,445	2,125
	Accumulated liabilities	1,890	1,629
	Dividends payable	2,025	1,955
	Taxes and profit sharing payable	569	594
	Derivative Instruments 1.t.		175
	Long term loans	5,171	5,262
	Deferred taxes	2,428	2,859
	Consolidated stockholder's equity	<u>10,744</u>	<u>11,084</u>
	Total	<u>25,657</u>	<u>26,105</u>
Consolidated Statements of Changes in Financial Position from January 1st to June 30th, 2006 and 2005 (1)			
		2006	2005
	Net income	1,610	1,319
	Depreciation	649	666
	Extraordinary charges	65	
	Deferred taxes	(113)	(237)
	Changes in working capital	(608)	<u>(661)</u>
	Sources generated by operating activities	1,603	1,087
	Dividend payments	(683)	(678)
	CAPEX	(216)	(371)
		(107)	(220)
	Share repurchases	(107)	(320)
	Share repurchases Financing activities		(798)
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zed) 63	Sources generated (utilized)
riod 1,815	Cash at the beginning of the period
riod 1,878	Cash at the end of the period

⁽¹⁾ Prepared in accordance with Generally Accepted Accounting Principles in Mexico (Mex GAAP) and expressed in millions of pesos as of of June 30th, 2006 purchasing power.

Kimberly-Clark de México manufactures, markets and distributes consumer, personal care and paper based products.

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